IVORY SOURCES

ABIDJAN | ISTANBUL | MAURITIUS

About Us

Founded in May 2023, Ivory Sources Ltd. is a dynamic start-up with a bold vision and a rich foundation of expertise. While we are young as a company, our roots run deep, thanks to the wisdom and guidance of our exceptional mentors—seasoned traders, agricultural investors, and industry-leading consultants. This unique blend of innovation and tradition allows us to approach every challenge with the enthusiasm of amateurs and the precision of seasoned professionals.

We proudly describe ourselves as "professionals with the enthusiasm of amateurs" and "innovative minds with old-school souls." These values drive us to combine cutting-edge strategies with time-tested principles, ensuring that we deliver exceptional results while staying true to our core beliefs.

Mission

To connect sources with the end customer with virtually unbeatable prices and quality, along with long-term strategic partnerships.

Vision

To become a global leader in the procurement of the products that we deal with, developing efficient, secure and transparent trading methods, all the way.

Trade Partners

At Ivory Sources, we work with B2B trade partners, including importers, large-scale local wholesalers, and industrial clients who require bulk quantities of our products. From cocoa and cashew to Medjoul dates and beyond, we ensure that our offerings meet the demands of businesses operating at scale.

In addition, our distribution network extends to well-established or promising local and international e-commerce and e-export platforms. By providing them with high-quality products, we aim to support their growth and success in competitive markets. Our flexibility and commitment to excellence make us a trusted partner for businesses across various industries.

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Our Business

Sourcing / Procurement

We specialize in identifying, evaluating, and securing the best suppliers and products across global markets. Our procurement team ensures cost-effective and high-quality sourcing solutions tailored to meet the unique needs of our clients. With a strong presence in Africa, Europe, the Middle East, and South America, we leverage our extensive network to deliver reliable and efficient procurement services.

Trade

Ivory Sources Ltd. facilitates seamless international trade by connecting buyers and sellers across continents. Our expertise in global trade regulations, logistics, and market trends enables us to streamline transactions and ensure compliance with international standards. We act as a trusted partner in fostering long-term trade relationships.

Supply Chain Management

We provide end-to-end supply chain solutions, from planning and procurement to logistics and delivery. Our team optimizes supply chain processes to reduce costs, improve efficiency, and ensure timely delivery of goods. With strategically located warehouses in Israel, Belgium, and the Netherlands, we ensure smooth operations across multiple regions.

Contract Management

Our contract management services focus on drafting, negotiating, and overseeing agreements to protect the interests of all parties involved. We ensure that contracts are clear, enforceable, and aligned with the goals of our clients, minimizing risks and maximizing value.

Mediation and Consulting Services

Ivory Sources Ltd. offers expert mediation and consulting services to resolve disputes and provide strategic guidance. Our team of experienced professionals helps businesses navigate complex challenges, ensuring fair outcomes and fostering collaboration.

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Funding

At Ivory Sources Ltd., we understand that the right funding can turn ambitious ideas into successful ventures. Backed by a robust financial foundation and a network of affluent investors, we are committed to supporting businesses and projects that demonstrate potential for growth and sustainability. Our funding solutions are tailored to meet the unique needs of each client, whether it's for expanding operations, launching new initiatives, or entering new markets.

We actively seek out and invest in innovative and impactful projects, particularly in sectors such as agriculture, trade, and infrastructure. With a focus on long-term partnerships, we ensure that our financial support is not just about capital but also about strategic guidance and shared success. For the right opportunities, we are ready to open the purse strings and provide the resources needed to bring transformative ideas to life.

Plantation

Ivory Sources Ltd. is deeply committed to sustainable agricultural development and the creation of thriving plantation projects. With access to significant financial resources and a team of agricultural experts, we actively invest in and manage plantations that prioritize environmental sustainability, economic growth, and community well-being.

Our approach to plantation projects is holistic: we focus on selecting fertile lands, implementing modern farming techniques, and ensuring that operations are both eco-friendly and profitable. We collaborate with local communities, governments, and stakeholders to create projects that not only yield high-quality produce but also contribute to the socio-economic development of the regions we operate in.

Whether it's establishing new plantations or revitalizing existing ones, we are ready to invest generously in the right agricultural projects. Our goal is to create a lasting impact by fostering innovation, sustainability, and prosperity in the agricultural sector.

Integration Consulting

We provide integration consulting services to help businesses adapt to new markets, technologies, and operational frameworks. Our team ensures a smooth transition by addressing cultural, logistical, and regulatory challenges, enabling our clients to achieve seamless integration and long-term success.

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Our Products



Cocoa Products



At Ivory Sources Ltd., cocoa is not just a product—it's a passion we nurture from the very first seed to the final product. Our operations cover the entire cocoa production chain, ensuring quality, sustainability, and excellence at every stage.

We specialize in a wide range of cocoa products, including:

- **Cocoa Butter**
  - **Natural Cocoa Butter** Known for its rich aroma and creamy texture, our natural cocoa butter is a premium choice for high-end confectionery, cosmetics, and skincare products. Its unaltered, authentic quality makes it a favorite among artisans and manufacturers seeking natural ingredients.
  - **Deodorized Cocoa Butter** For applications requiring a neutral scent, our deodorized cocoa butter offers the same exceptional quality without the characteristic cocoa aroma. It's ideal for industries like pharmaceuticals and cosmetics, where versatility is key.



- **Cocoa Mass/Liquor** A key ingredient in premium chocolate production, our cocoa mass is crafted to deliver exceptional flavor and consistency. We handle large-scale orders for this product, ensuring a steady supply for industrial clients. To support potential customers, we also offer small samples or one-time sales in quantities of 1 ton or its multiples, adhering to MOQ (Minimum Order Quantity) standards.



- **Cocoa Cake** Perfect for further processing into cocoa powder, our cocoa cake is produced with precision to ensure optimal quality. Like cocoa mass, we work with bulk quantities but provide opportunities for testing through small samples or MOQ-based one-time sales.



Cocoa Nibs

for

Boutiques & Bean to Bar makers





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Lot 02 Floor 1 Centrepoint Trianon, PL, Mauritius

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Cocoa Powder

- **Alkalized Cocoa Powder** With a darker color and a milder flavor, our alkalized cocoa powder is ideal for applications requiring a smooth, rich taste. It's widely used in baking, beverages, and premium chocolate production.
- **Natural Cocoa Powder** Retaining its original acidity and robust flavor, our natural cocoa powder is perfect for recipes that call for a more intense cocoa profile.
- **Low-Fat Cocoa Powder** Designed for health-conscious applications, our low-fat cocoa powder offers the same rich cocoa flavor with reduced fat content, making it ideal for dietary products.
- **High-Fat Cocoa Powder** For recipes that demand a creamier texture and fuller flavor, our high-fat cocoa powder is the perfect choice. It's a favorite among premium chocolate and dessert manufacturers.
- **Black Cocoa Powder** Known for its deep, dark color and smooth flavor, black cocoa powder is a highly alkalized product that is perfect for creating visually striking baked goods, such as dark cookies, cakes, and pastries. Its unique profile makes it a favorite for premium and specialty applications.



With plantations in various African regions and direct partnerships with local farmers, we are deeply embedded in the heart of cocoa production. Our procurement specialists on the ground work tirelessly to source the finest raw materials, ensuring a consistent and scalable supply for our clients. Whether you need raw cocoa beans or processed cocoa products, Ivory Sources Ltd. is your trusted partner. Thanks to our extensive network and high capacity, we are not only able to meet current demands but also continuously expand our sourcing capabilities to stay ahead of market needs.



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Cashew Nuts

Cashew is another cornerstone of our operations, and we take pride in connecting global importers with the finest cashew products. From raw cashew nuts to processed varieties, we maintain strong relationships with producers and suppliers worldwide to ensure a seamless supply chain.

Our expertise in the cashew market allows us to cater to diverse client needs, whether it's sourcing premium-grade cashews for retail or bulk quantities for industrial use. We work closely with farmers, cooperatives, and processing facilities to guarantee quality, traceability, and sustainability in every transaction.

By leveraging our global network and on-the-ground agents, we ensure that our clients have access to a wide range of cashew products, delivered efficiently and competitively. Our commitment to excellence and innovation drives us to continuously explore new opportunities in the cashew market, ensuring that we remain a trusted partner for businesses around the world.



Cashew Kernels

We offer a wide range of cashew kernel grades to meet the diverse needs of our clients. Our portfolio includes:
Grades: WW, SW, xW, W, PKW, FS/WS, LWP/LP, SWP, SP, SSP, and more.
Trade Volume: In 2024 and the first half of 2025, we successfully traded over 200 containers of cashew kernels, demonstrating our capacity and reliability in the market.





Borma Kernels

Our expertise extends to Borma Kernels, where we cater to both semi-processed and ready-to-eat varieties:

- **Semi-Processed Borma Kernels**: Carefully prepared to meet the highest quality standards, ideal for further processing.
- **Roasted/Spiced/Salted Borma Kernels**: Ready-to-eat options that are roasted, spiced, or salted to perfection, catering to the growing demand for premium snack products.

Trade Volume: We handle a minimum of 250 tons per month, ensuring consistent supply and exceptional quality.

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RCN (Raw Cashew Nuts)

Our operations in Raw Cashew Nuts (RCN) are driven by strategic investments in the regions where Anacarde is predominantly grown.

- Regional Focus: We prioritize sourcing from key growing regions to ensure the highest quality raw materials.

Trade Volume: We deal with a minimum of 75,000 tons of RCN annually, with the majority of shipments directed to Vietnam and India, two of the largest cashew processing hubs in the world.





Other Commodities & Agro Products

Chocolate Products, Nuts & Dry Fruits, Oils-Cakes-Feed, Spices, Starch, Pulses & Grains, Raw Materials, Staples Food, Caoutchouc and etc.



Semi Dried / Roasted Borma Cashews

Our own production



Macadamias - Shelled and NIS

From South Africa and Australia



Vanilla Beans

From the source plantation directly

Chocolate Products - Drops / Coins, Compound Chocolate, Fat based Creams, Chocolate Bars / Tablets, Pralines and etc.









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Lot 02 Floor 1 Centrepoint Trianon, PL, Mauritius



CEO

Mr. YEDIDYA FARJON

E-Mail **yedidyafarjon@gmail.com**

QUICK CONTACT

Mr. UTKU BAYRAM

GSM/WhatsApp **+905373462528**

IVORY SOURCES LTD.

LOT 02 FLOOR 1 CENTREPOINT TRIANON, PL, MAURITIUS